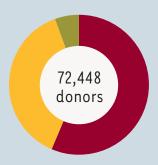
2016 giving results

The following figures provide a summary of giving to the University of Minnesota in fiscal year 2016, which ran from July 1, 2015, through June 30, 2016. The \$312 million raised in gifts and commitments was the second-highest total in University history, and the \$214 million distributed to the U was the highest ever.

| University-wide fundraising results | | | |
|---|---------------|---------------|---------------|
| | Fiscal 2016 | Fiscal 2015 | Fiscal 2006 |
| Gifts, pledges, and other future commitments | \$312 million | \$351 million | \$181 million |
| Cost to raise a dollar (3-year average) | 13 cents | 13 cents | 14 cents |
| Distributions for University purposes | \$214 million | \$196 million | \$108 million |
| University of Minnesota Foundation endowment* | \$2.0 billion | \$2.0 billion | \$1.4 billion |
| Combined University endowments** | \$3.3 billion | \$3.3 billion | \$2.3 billion |

^{*}Includes endowments of the University of Minnesota Foundation, Minnesota Landscape Arboretum Foundation, and Minnesota 4-H Foundation

How the University's second-highest giving total stacks up

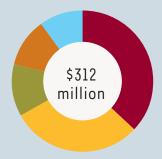


Donors of 2016 gifts

Total: 72,448

This includes all donors to the U, with gifts ranging from \$1 to \$6.8 million.

- Alumni 40,330 **56%**
- Other individuals 28,261 **39%**
- Organizations 3,857 **5%**



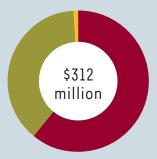
Purpose of 2016 gifts

Total: \$312 million

The \$312 million in gifts raised includes outright gifts, pledges, and future commitments.

- Academic program support* \$115 million 37%
- Student support \$94 million **30%**
- Research and outreach \$39 million 12%
- Capital improvements \$34 million 11%
- Faculty support \$30 million 10%

*Includes cross-disciplinary support, undesignated planned gifts, and support for campus programs



Types of 2016 gifts

Total: \$312 million

- Cash and pledges \$191 million 61%
- Future
 (estate and deferred gifts)
 \$117 million 38%
- Property and in-kind gifts \$4 million 1%

 $^{^{**}}$ Includes the University of Minnesota Foundation endowment and the University of Minnesota Consolidated Endowment Fund